



## Sustainable development of the Western Tethyan metallogenic resources

**12–14 June 2018**

Skopje, Republic of Macedonia

### The 3rd Minex Europe Mining & Exploration Forum

The Forum will provide insights into exciting mining projects developed across the Western Tethyan regions and will highlight innovation trends for exploration and extraction, processing, waste management, and mine closure across the European continent and globally



Tel: **+44 1923 822 861**  
Email: [europe@minexforum.com](mailto:europe@minexforum.com)  
Website: [www.minexeurope.com](http://www.minexeurope.com)



The 3<sup>rd</sup> MINEX Europe Mining & Exploration Forum will be held in Skopje, Republic of Macedonia on 12-14 June 2018 under the theme “Sustainable development of the Western Tethyan metallogenic resources”

## Main Focus

The Forum will provide insights into exciting mining projects developed across the Western Tethyan regions and will highlight innovation trends for exploration and extraction, processing, waste management, and mine closure across the European continent and globally.

Organised every year in a different European country, MINEX Europe Forum offers great communication and business development opportunities for both International and local delegates.

Over **150 companies** and organisations attended previous Forums held in Belgrade and Vienna.

With advent of the exploration in the Balkans, Bulgaria, Turkey, Caucasus and Central Asia over the last two decades, the Western Tethys region is fast emerging as one of the world’s mining hotspots. Endowed with copper, gold, lithium, cobalt, nickel, borates, potash, rare earth metals and uranium, Western Tethys region offers commercial opportunities for development of traditionally unrecognised deposit types and new districts, as well within long-recognised areas. Low cost profiles, developed infrastructure, skilled local workforces as well as emerging changes in the government policies aimed at encouraging foreign investment highlight the Tethys as an emerging and highly attractive area for international miners and investors. From high-grade development projects to high-tech operating projects, the Western Tethys region remains underexplored.

## Forum Overview

- ✓ Mining Project panels highlighting projects development and recent discoveries across Balkans, Bulgaria, Turkey, Caucasus and Central Asia
- ✓ Trade show innovation trends for exploration and extraction, processing, waste management, and reconciliation
- ✓ MineTech Europe mining innovation and challenges competition
- ✓ “The Circular Economy and Sustainability in Mining” round table
- ✓ Day trips to mine sites operated by the Macedonian and International companies.

## Who Attends The Forum

- ✓ European and Global mine operators
- ✓ Practitioners from mining consulting companies
- ✓ EU-funded mining and technical projects
- ✓ Equipment suppliers and software providers
- ✓ Representatives from research institutions, academic scholars and researchers
- ✓ Government agencies and Mining ministries
- ✓ National Geological surveys
- ✓ Banks and Law Firms
- ✓ Investors and Private Equity Funds
- ✓ Stock Exchanges
- ✓ NGOs
- ✓ Media

## Agenda

The two-day forum organised on **12-13 June** will bring together mining companies, EU and regional officials, investors, consultants and technological companies to discuss opportunities and challenges of developing sustainable mining in the countries of the Western Tethyan metallogenic belt.

**Mining Project panels** will highlight significant recent discoveries, development projects and emerging greenfield prospects in Republic of Macedonia, Serbia, Albania, Romania, Bulgaria, Greece, Turkey, Armenia, Azerbaijan, Georgia and other countries of Western Tethyan belt.

**Mining innovation and technological sessions** will provide platform for presentation of the EU-funded and International projects aimed at developing innovative and sustainable approaches to tackle challenges in the mining value chain. The sessions will feature presentations of cutting-edge technologies and innovation cases related to different stages in the mining value-chain: Exploration and Extraction innovations; Automation for mineral

prospecting and extraction; Airborne Geophysics; Intelligent Mining; Low-Impact Mining; Real Time Exploration; Re-opening abandoned mines; Underground and Underwater exploration; Geomodels and data management; Mining Mobility Solutions; Resource characterisation/Rolling forecasting; In-situ core logging; Drone based magnetic surveying; Trackless mines; Hardrock continuous mining; Process control and data management; Mineral processing and much more.

**“The Circular Economy and Sustainability in Mining”** round table discussion will become central part of the Forum. It will give the opportunity to Mining Companies, Government representatives, Investors and NGOs to voice their concerns and discuss ways for closer collaboration, for developing long-run mining sustainability across the Western Tethyan Mining regions.



**MineTech Europe mining innovation and challenges competition** will be organised alongside the Forum offering platform for companies, start-ups and Universities to present their projects and innovative solutions to a jury panel of leading mining companies and investors. The objective of the competition is to showcase best available technologies and innovative solutions to develop and further enhance Europe's global technological leadership in mining.

**Trade show** organised alongside the Forum will offer opportunities to both international and domestic companies to demonstrate their products, services and projects to highly sophisticated target audience.

**Day trips to mine sites** operated by the Macedonian and International companies will be organised after the Forum on **14 June**.

**Networking platform** of the Forum will allow participants to make use of an informal meeting space for discussions, group exchanges, meetings with the local communities and media interviews.



## Challenges

To successfully develop mining projects in the Western Tethys region, companies need to focus on Sustainability, Responsibility and Innovation.

Economic, political and social environment is shifting across the region. Many countries are embracing opportunities for sustaining economic growth while reducing environmental footprint. As mining is historically associated with environmental risks, low tech and labour-intensive workplaces, its role in further economic development agendas is often questioned. Environmental impact of

mining, labour conditions and relations continue to be a gating issue for miners. Disputes and accidents instantly get media attention and governments are under increased pressure to adopt progressive policies.

In foreseeable future metals and raw materials will be essential for securing long term economic growth and advancement of material intensive industries such as car manufacturing, electronics, constructions, energy. Across the region, jurisdictions continue to find ways to work with communities while securing supply of valuable commodities. In 2010 the European

Union introduced Horizon 2020 programme to stimulate cooperation between miners, academics and local communities and to develop efficient and sustainable solutions to meet the needs of modern society for metals and minerals.

There is an urging need for having an open discussion between miners, investors, politicians, academics and NGOs to address the contributions of the mining industry to the economy, environment and society to the Western Tethys countries.



## 10% Early bird discount

Early bird delegate discount ends on April 15, 2018  
Delegate pre-registration will close on June 8, 2018

Organised every year in a different European country, MINEX Europe Forum offers great communication and business development opportunities for both International and local delegates

## Participation Options

### Business delegates

- Forum delegate – commercial organisation (12 – 13 June) – **€ 600 Euro**
- Forum delegate – NGO or Academic organisation (12 – 13 June) – **€ 250 Euro**
- Gala dinner ticket (13 June) – **€ 95 Euro**
- Spouse accompanying delegate to the Forum (12 – 13 June) – **€ 150 Euro**
- Mine sites visits (14 June) – **€ 250 Euro**

## What Delegates Gain

### International delegates gain opportunities for

- ✓ Broadening understanding of the mining industry in the host-country
- ✓ Evaluating business prospects
- ✓ Presenting products or services
- ✓ Exchanging views and comparing experiences with peers from other countries
- ✓ Building relations with the local businesses and officials
- ✓ Promoting mining cases and projects that can combine long-run competitiveness and alignment with important societal goals

### Delegates from the host-country benefit from

- ✓ Learning about innovations, technologies and projects developed across the European continent and globally
- ✓ Aligning business strategies with the emerging trends in the mining sector
- ✓ Presenting projects to potential investors and financiers
- ✓ Developing cross border contacts with the multinational companies
- ✓ Presenting services to companies interested in developing business in the host-country
- ✓ Discussing new practical solutions for gaining social acceptance of mining



## Trade and Investment Exhibition

Trade and Investment exhibition organised alongside the Forum on 12-13 June offers international and local companies opportunities to demonstrate their projects, products and services to Europe's mining industry.

### Exhibitor Packages

#### Table top (Cost: € 2,000 Euro)

- ✓ Hire of table and two chairs and small area for a mobile exhibition stand (maximum width up to 1.3 m and height up to 2.5 m) in the in the Foyer on 12-13 June 2018
- ✓ Two admission passes to the Forum and Gala Dinner
- ✓ One Speaker presentation opportunity (up to 20 minute) at the Forum
- ✓ 50% discount for purchasing additional delegate tickets
- ✓ Corporate profile and logo listing on the Forum website and Catalogue

#### Poster presentation (Cost: € 800 Euro)

- ✓ Cost includes hire of one panel (1 m wide x 2 m high) in the Foyer on 12 June and 13 June 2018. The cost does not include poster production.
- ✓ One admission pass to the Forum and Gala Dinner
- ✓ One Speaker presentation opportunity (up to 20 minute) at the Forum
- ✓ Poster presenters are entitled to 50% discount for purchasing additional delegate tickets

### Previous exhibitors

Exhibitor registration closes on 1 June 2018.

Exhibitors who wish to present at the Forum must complete speaker registration before 1 May 2018.

Cancellation: Cancellations submitted in writing to [admin@minexforum.com](mailto:admin@minexforum.com) before 1 June 2018 will be subject to 10% administration fee.

No refunds will be made after 1 June 2018. At the discretion of Forum organisers a credit note can be issued in case of cancellation received after 1 June 2018.



## Sponsorship offers companies exclusive features and visibility at the Forum

Sponsorship status is a distinguished sign of the company's leadership aspirations and high professional standing in the European mining industry

## Sponsorship Options

Please contact Advantix Ltd (MINEX Europe Forum organiser) to discuss sponsorship options.



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Email: [europa@minexforum.com](mailto:europa@minexforum.com)  
Website: [www.minexeurope.com](http://www.minexeurope.com)

### Main sponsorship

Main sponsorship packages (Lead, Platinum, Gold, Silver and Bronze) are tailored for companies keen on projecting their leading or proactive role in the mining sector.

### Program sponsorship

Program sponsorship offers companies opportunities to share their advanced knowledge and expertise with the Forum's professional audiences.

### Networking events sponsorship

Networking events sponsorship empowers companies with exclusive brand visibility and promotional opportunities at the Forum's networking events (coffee breaks, cocktail receptions, lunches, dinners, site visits, etc.)

### Co-branding sponsorship

Co-branding sponsorship options offer companies promotional and marketing opportunities. In addition to the Forum sponsorship, companies can sponsor trade delegations, student program, competitions, associated events and site visits.

### Previous sponsors





## The Forum will be held at the Aleksandar Palace Hotel

Address: Bul. 8-mi Septemvri br.15 · 1000 Skopje, Republic of Macedonia

Tel: + 389 2 3092 392 · Fax: + 389 2 3092 152

Website: <http://www.aleksandarpalace.com.mk>

### Venue

Hotel Aleksandar Palace is located on the right bank of the river Vardar next to the city park, 3 km from the city centre and just next to the most important administrative and government and business buildings.

Special room rates offered to MINEX Europe 2018 delegates.

Single Room : € 69 (per night, single occupancy)  
Based on bed/breakfast and including all taxes

### Booking queries?

**Jasmina Gorgievska**

Head of reception desk

Tel: +389 2 3092 153

+389 2 3092 392

Fax: +389 2 3092 152

Email: [jasmina@aleksandarpalace.com.mk](mailto:jasmina@aleksandarpalace.com.mk)

# **MINEX** FORUM™

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 Website: [www.minexforum.com](http://www.minexforum.com)



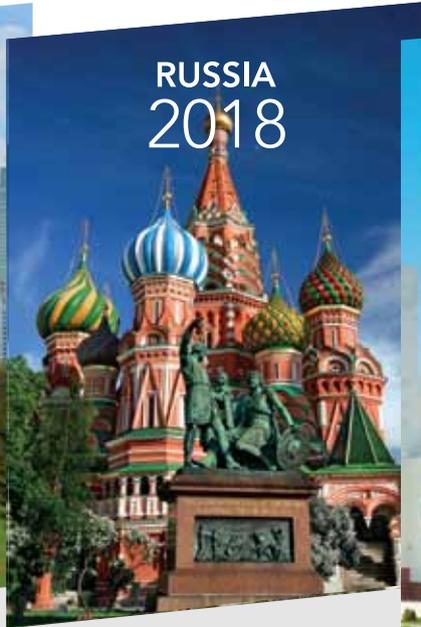
## CENTRAL ASIA 2018

17-19 April 2018  
Astana, Kazakhstan

### **MINEX Central Asia 2018** 9<sup>th</sup> Mining & Exploration Forum

The Forum will bring together over 300 government regulators, mine operators, prospectors, geologists, investors, experts, financiers and service companies from Central Asia and overseas.

[www.minexasia.com](http://www.minexasia.com)



## RUSSIA 2018

2-4 October 2018  
Moscow, Russia

### **MINEX Russia 2018** 14<sup>th</sup> Mining & Exploration Forum

The Forum is held in Russia since 2005 and considered as one of the most important and authoritative events on Mining and Exploration in Russia and the countries of the Eurasian Economic Union.

[www.minexrussia.com](http://www.minexrussia.com)



## UZBEKISTAN KYRGYZ REPUBLIC 2018

30-31 October 2018  
Tashkent, Uzbekistan

### **MINEX Uzbekistan 2018** The 2nd Mining Trade and Investment Round Table

1-2 November  
Bishkek, Kyrgyz Republic

### **MINEX Kyrgyz Republic 2018** The 1st Mining Trade and Investment Round Table

[www.minexforum.com](http://www.minexforum.com)



## EURASIA 2018

22-23 November 2018  
London, UK

### **MINEX Eurasia 2018** 7<sup>th</sup> Mining Investment Conference

Organised since 2012 the MINEX Eurasia Conference is the UK's premier mining investment Forum on Russia, Central Asia, Central and Eastern Europe.

[www.minexeurasia.com](http://www.minexeurasia.com)

## MINEX Forum Team

### **UK and Europe**

Advantix Ltd  
35A Green Lane  
Northwood HA6 2PX  
United Kingdom  
Tel/Fax: + 44 1923 822 861  
Email: [admin@minexforum.com](mailto:admin@minexforum.com)

### **Kazakhstan & Central Asia**

"Gorny Forum" Ltd  
Office 1, 32/1 Auezova Street  
Astana 010000  
Republic of Kazakhstan  
Tel/Fax: +7 7172 911 395  
Email: [kazakhstan@minexforum.com](mailto:kazakhstan@minexforum.com)

### **Russia and CIS**

"Gorny Forum" Ltd  
'Delovoy' in Gostiniy dvor, Il'inka str, 4,  
Entrance No4, office 2102,  
Moscow 109  
Tel/Fax: + 7 (495) 249 49 03  
Email: [russia@minexforum.com](mailto:russia@minexforum.com)